



## REAL ESTATE AGENTS

NOC 63101: REAL ESTATE AGENTS AND SALESPERSONS

Help clients sell, purchase or rent properties, such as houses, condominiums, commercial buildings, land and other real estate.



### 3-YEAR OUTLOOK



### 3-YEAR JOB OPENINGS

**424**

### MEDIAN HOURLY WAGE

**N/A**

### TYPICALLY REQUIRED



College or apprenticeship

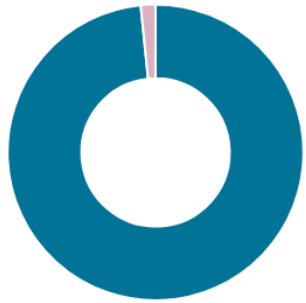
### EMPLOYED

**937**

### AVERAGE SALARY

**\$61,000**

The information presented is based on data for New Brunswick. To learn more about the data provided, visit [www.nbjobs.ca/occupations](http://www.nbjobs.ca/occupations).



### EMPLOYMENT BY INDUSTRY

<b>98.4%</b>	Real estate and rental and leasing
<b>N/A</b>	N/A
<b>N/A</b>	N/A
<b>1.6%</b>	All Other Industries



### EMPLOYMENT BY AGE

<b>3.1%</b>	15-24
<b>19.7%</b>	25-34
<b>22.8%</b>	35-44
<b>18.7%</b>	45-54
<b>20.2%</b>	55-64
<b>15.5%</b>	65+

### ALSO KNOWN AS

- Commercial Real Estate Agent
- Real Estate Agent
- Real Estate Agent Supervisor
- Real Estate Sales Representative
- Residential Real Estate Agent

### MAIN DUTIES:

This group performs some or all of the following duties:

- Solicit property sales listings from prospective vendors
- Assist vendors in selling property by establishing asking price, advertising the property, listing the property with listing services and conducting open houses for prospective buyers
- Assist prospective buyers in selecting, visiting, inspecting and making offers of purchase on real estate properties
- Advise clients on market conditions, prices, mortgages, legal requirements and related matters
- Draw up sales agreements for approval of purchaser and seller
- May rent or lease properties on behalf of clients.



The information presented is based on data for New Brunswick. To learn more about the data provided, visit [www.nbjobs.ca/occupations](http://www.nbjobs.ca/occupations).